

Mark Twain defined an expert as *"An ordinary fellow from another town."*

Will Rogers described an expert as *"A man fifty miles from home with a briefcase."*

Danish scientist and Nobel laureate Niels Bohr defined an expert as *"A person that has made every possible mistake within his or her field."*

Using these three definitions, Brent is surely an expert on several things. What those things are might be debatable, but one thing is certain: He knows quite a bit about **life insurance, disability insurance, long-term care insurance, critical illness insurance,** and **annuities**

, and how these insurance policies are used to solve very large financial problems associated with dying too soon, living too long, loss of income due to sickness or injury, the inability to perform self-care, confiscatory taxation and other costs of transferring assets from one generation to the next.

Brent is a **Personal Producing General Agent** and the **National Sales Manager** for Life Solutions, an independent life insurance brokerage agency and financial consulting firm. Entering his fourth decade in the craft of financial advice, Brent is a student of the [Austrian School of Economics](#), and a strong proponent of individual liberty, free markets, and personal responsibility.

His specialty is working with **business owners**, their **key people**, and their **employees**, helping each of them achieve their financial goals in the estate planning and retirement planning arenas.

Brent has taught courses on insurance and financial planning through **The American College**, where he earned financial planning's highest standard, the **Chartered Financial Consultant** designation, and the life insurance industry's ultimate standard, the **Chartered Life Underwriter**

## About

Monday, 08 November 2010 20:52

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designation. He earned his **Bachelor of Science in Business Administration** degree from Kansas State University.

Brent has served multiple terms on the **Board of Directors** for the **Society of Financial Service Professionals**,

he's been an

**Ambassador**

for the

**Chamber of Commerce**

, and he has volunteered for the

**American Heart Association, The Ronald McDonald House, The American Cancer Society,**

and the

**National Association of Health Underwriters**

He resides in Dallas, in the Republic of Texas.

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Monday, 08 November 2010 20:52

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***tu ne cede malis, sed contra audentior ito***